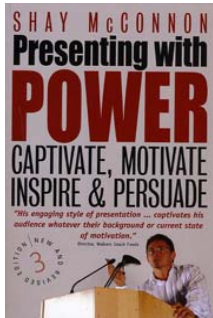




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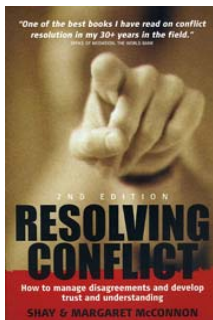


Presenting With Power

Written by one of the most exciting speakers in the UK, this is no ordinary book on presentations. Shay McConnon shares with you the secrets that professional speakers use to make a real impact and a memorable impression on the audience.

The book covers all aspects of making presentations including the psychology of communication and influencing techniques. Whether you are a novice or a seasoned professional - this book will give you the tips and techniques to take you to the next level.

Cost £9.99

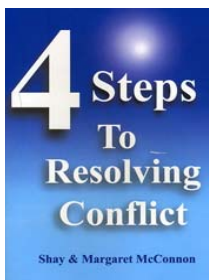


Resolving Conflict

Trust, openness and collaboration are vital for productive working relationships. However, conflict, mistrust and misunderstanding are often the norm. There is a need for new ways to manage relationships at work. Resolving Conflict fulfils this need. It doesn't just talk about the importance of openness, trust and collaboration, it will show you how to create this reality. It gives the "how to" for preventing, defusing and resolving conflict. This book is ideally suitable for anyone with staff responsibilities.

"One of the best books I have read on conflict resolution in my 30+ years in the field" The World Bank

Cost £9.99



4 Steps To Resolving Conflict

This book focuses on the skills for managing differences. It outlines four steps that guarantee you will manage differences in open and honest ways without conflict or argument. You will learn what to say and do, to transform conflict into collaboration.

A quick and easy read suitable for everyone.

Cost £6.00

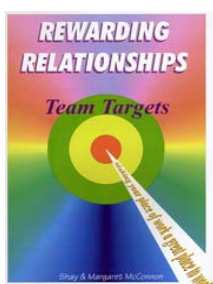


Seven Keys for Developing Leadership

This is a practical hands-on approach to developing leadership in organisations. Shay McConnon not only challenges traditional approaches to leadership development but offers realistic alternatives. He developed these ideas while working on leadership programmes in Siemens, BAE Systems and other blue chip companies.

He identifies seven keys for developing leadership and outlines a system for growing and tracking these indicators across the organisation.

Cost £12.00



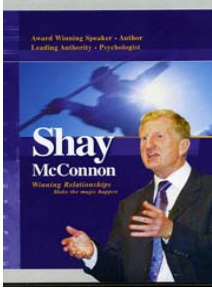
Team Targets

Team Targets is a book of activities to improve the impact of leadership, the development of teams and the quality of work life for everyone.

It is designed for busy people who want quick, effective ways to take their leadership to the next level. The activities are quick to deliver, easy to administer and many have worksheets that can be photocopied.

These activities are an ideal way to engage staff and get them taking ownership for their issues.

Cost £25.00

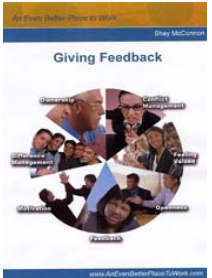


Winning Relationships - Audio CD

This is a recording of Shay's keynote on creating winning relationships in the workplace. Shay deals with everyday situations and provides real-life examples of what to say and do to create openness, trust and collaboration.

- ◆ Improve staff satisfaction levels
- ◆ Transform conflict into collaboration
- ◆ Capitalise on the diversity of styles in the workplace
- ◆ Improve the impact of leadership across the organisation

Cost £15.00



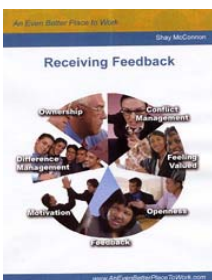
Giving Feedback - DVD

Feedback is the most powerful, the most ill used and under used management tool. Badly given feedback can alienate, damage working relationships and undermine a person's confidence.

In a friendly, simple way using real life examples, Shay shows you how to give feedback so people will be open to what you have to say and be prepared to act on this.

This film is an excerpt from Shay McConnon's workshop on feedback. Run time approx 60 minutes - includes a 19 page booklet on giving feedback

Cost £25.00



Receiving Feedback - DVD

Shay McConnon not only opens up new perspectives but provides the "how to" for managing criticism, blame and accusation. In a friendly, simple way using real life examples, you will learn what to say and do to

- ◆ Transform **You versus Me** to **Us against the Problem**
- ◆ Negotiate to a lasting win-win

This film is an excerpt from Shay McConnon's workshop on feedback. Run time approx 60 minutes - includes a 26 page booklet on receiving feedback

Cost £25.00



Developing Leadership - Double DVD

This a double DVD of Shay speaking at a Leadership Summit in Budapest. He outlines a practical hands-on approach to developing leadership in organisations. Shay McConnon not only challenges traditional approaches to leadership development but offers realistic alternatives.

- ◆ Improve the impact of leadership across the organisation
- ◆ Create staff who feel valued, motivated and energised
- ◆ Capitalise on the diversity of styles in the workplace
- ◆ Engage staff and promote ownership

Cost £40.00

Product	Cost	Quantity	Total Cost
Presenting With Power	£9.99		
Resolving Conflict	£9.99		
4 Steps To Resolving Conflict	£6.00		
Seven Keys for Developing Leadership	£12.00		
Team Targets	£25.00		
Winning Relationships - Audio CD	£15.00		
Giving Feedback - DVD	£25.00		
Receiving Feedback - DVD	£25.00		
Developing Leadership - Double DVD	£40.00		
Sub Total			£
Less 10% Conference Discount			£
Total including P&P			£

P&P		
1	item	£2.50
2- 5	items	£3.50
6-10	items	£4.50
10+	items	£6.00

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